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Education

- 2008 Ph.D. (Economics), University of Bonn
- 2003 M.Sc. (Industrial Engineering), University of Karlsruhe
- 2000–2001 Ecole de Management de Lyon, Visiting Student
- 1999 B.Sc. (Electrical Engineering), University of Aachen (RWTH)
- 1999 B.Sc. (Management/Economics), University of Aachen (RWTH)

Academic Positions

- 2011–present University of Oxford: Associate Professor and Tutorial Fellow (St Anne's)
- 2008–2011 University of Nottingham: Research Fellow (2008–2010), Lecturer (2010–2011)

Publications

- Fungibility, Labels, and Consumption (2017) *Journal of the European Economic Association* 15 (1), 99–127 (with Felix Marklein)
- Complex Tax Incentives (2015) *American Economic Journal: Economic Policy* 7(3), 1–28 (with Simon Jäger)
- Self-selection into Laboratory Experiments: Pro-social Motives vs. Monetary Incentives (2015) *Experimental Economics* 18(2), 195–214 (with Daniele Nosenzo)
- Representative Evidence on Lying Costs (2014) *Journal of Public Economics* 113, 96–104 (with Anke Becker, Armin Falk)
- The Brain Correlates of the Effects of Monetary and Verbal Rewards on Intrinsic Motivation (2014) *Frontiers in Decision Neuroscience* 8:303 (with Konstanze Albrecht, Bernd Weber, Armin Falk)
- Reference Points and Effort Provision (2011) *American Economic Review* 101 (April), 470–492 (with Armin Falk, Lorenz Goette, David Huffman)

Gift Exchange and Workers' Fairness Concerns: When Equality Is Unfair (2010) *Journal of the European Economic Association* 8 (6), 1299–1324 (with Steffen Altmann, Sebastian Kube, Matthias Wibral)

The Power of Apology (2010) *Economics Letters* 107, 233–235 (with Juljana Calaki, Kai Andree, Christoph Basek)

Work in Progress

Preferences for Truth-Telling (2016) *IZA Discussion Paper 10188* (with Daniele Nosenzo, Collin Raymond) conditionally accepted at *Econometrica*

Peers, Preferences and Personality (with Toke Fosgaard, Lars Hansen)

Teaching Experience

2011–present	University of Oxford: Public Economics (undergraduate, postgraduate), Behavioural Economics (UG, PG), Microeconomics Tutorials (UG), Quantitative Economics Tutorials (UG)
2008–2011	University of Nottingham: Labour Economics (PG), Microeconomic Theory (UG, PG), Economics for Non-Economists (UG), Experimental and Behavioural Economics (UG)
2007–2008	University of Bonn: Experimental Economics (UG), Behavioural Labour Economics (PG), Behavioural Public Economics (PG)
2003/2004	Deutsche SchülerAkademie (17-day summer courses for high school students): Biological and Economic Causes and Consequences of Infectious Diseases (2004), Game Theory and Biology (2003)

Honours and Grants

2015	John Fell Fund Grant
2014	Carlsberg Foundation Grant (with Toke Fosgaard, Lars Hansen)
2012	ESRC Future Research Leaders Grant
2012	IZA Young Labor Economist Award (with Steffen Altmann, Sebastian Kube, Matthias Wibral)
2011	CESifo Distinguished Affiliate Award (Behavioural Economics)
2010	ESRC Research Grant (with Richard Disney, Carl Emmerson)
2009	British Academy Small Grant (with Martin Sefton)
2008	Deutsche Forschungsgemeinschaft Grant through SFB TR-15 (with Armin Falk)
2003–2007	Full doctoral scholarship of the Deutsche Forschungsgemeinschaft
1999	Philips-Award for the best B.Sc. in Electrical Engineering of the year
1998–2003	Scholarship of the German National Merit Foundation (“Studienstiftung des deutschen Volkes”)

Research Affiliation

Research Fellow of IZA, Bonn
Affiliate of CESifo, Munich
External Fellow of CeDEx, Nottingham
Associate Member of Nuffield College, Oxford

Professional Activities

Job Placement Officer (2016–present); member of General Purpose Committee (2016–present); member of Recruitment Strategy Committee (2014–present); member of Academic Committee of St Anne’s (2012–2017); MPhil examiner (2012–2015); organizer of Applied Microeconomics seminar (2012–2013); organizer of department workshop (2012–2013); organizer of 2011 CREED-CBESS-CeDEx workshop; member of Research Ethics Committee (2010–2011); member of CeDEx management group (2008–2011)

Invited Presentations

2017 Field Days, Copenhagen; Berkeley; San Diego; Santa Barbara; Zurich; Pittsburgh; briq, Bonn; GATE, Lyon; Cologne; 2016 Cultural Transmission and Social Norms Workshop, Norwich; Birkbeck; EBE Summer Meeting (keynote), Freising; LMU Munich x2; Konstanz; Bonn 2015 Morality, Incentives and Unethical Behavior Conference, San Diego; 2014 Workshop on Behavioral Public Economics, Vienna; Workshop on Dishonesty, Copenhagen; Alicante; Aberdeen; London School of Economics (Behavioural); Brunel University; European University Institute; Said Business School Oxford; 2013 Regensburg; London School of Economics (Labour); Zürich; ESSEXLab opening workshop; EWEBE; Nottingham; National Audit Office; 2012 Bristol; Warwick Economics Summit; Venice; Bocconi; Maastricht; Amsterdam; Essex; Southampton; Warwick; CMPO-BIT workshop; HMRC-HMT-ESRC workshop; 2011 Copenhagen (CBS & University); CESifo Area Conference; Frankfurt; LMU Munich; London Judgment and Decision Making Seminar; Exeter; Paris School of Economics; Lyon (GATE); 2010 Aarhus; University College London; Oxford; 2009 East Anglia; Econometric Society European Winter Meeting; Warwick; 2008 Royal Holloway; Florida State University; Carnegie Mellon University; Cologne

Conference Presentations

2017 European Association of Social Psychology; 2016 CESifo Area Conference; 2014 PEUK; Sozialwissenschaftlicher Ausschuss; RES conference; IMEBESS; 2013 CESifo Area Conference; IMEBE 2012 EALE; CESifo Area Conference; 2011 Verein für Socialpolitik; Shadow Economy, Tax Evasion and Money Laundering; RES Conference; IMEBE; IZA Workshop on Cognitive and Non-Cognitive Skills; 2010 BDRM; WZB Workshop on Biases in Markets; IMEBE; 2009 Verein für Socialpolitik; CREED-CeDEx-CBESS Workshop; Conference on Relativity, Inequality and Public Policy; RES Conference; IMEBE; 2008 IZA Workshop on Behavioral Labor Economics; ESEM; ESA European Meeting; SFB Meeting; RES PhD Meeting; 2007 Simposio de Análisis

	Económico; Alhambra Experimental Workshop; EEA; ESA World Meeting; Workshop on Behavioral Approaches to Consumption, Credit, and Asset Allocation, Florence; 2006 ESSLE; EALE; IAREP-SABE Joint Meeting
Editorial Work	Editorial Board of Review of Economic Studies (2017–present) Editorial Board of Oxford Economic Papers (2011–present)
Refereeing	Certificate of Excellence in Reviewing (Games and Economic Behavior 2013), Distinguished Service Award (Management Science 2014)
	American Economic Journal: Microeconomics, American Economic Review, BE Journal of Economic Analysis and Policy, BE Journal of Theoretical Economics, British Journal of Industrial Relations, Econometrica, Economic Inquiry, Economic Journal, Economics Letters, Economica, European Economic Review, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics/Journal of Socio-Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of the Economic Science Association, Journal of Economics and Management Strategy, Journal of Empirical Legal Studies, Journal of the European Economic Association, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, Labour Economics, Management Science, MIT Press, Oxford Bulletin of Economics and Statistics, Oxford Economic Papers, Oxford Review of Economic Policy, Oxford University Press, PLoS One, Proceedings of the National Academy of Sciences, Public Choice, Quarterly Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics, Scandinavian Journal of Management, Scottish Journal of Political Economy, Theory and Decision
	British Academy, Danish Council for Independent Research, European Research Council, Israel Science Foundation, Leverhulme Trust, National Science Foundation, Time-sharing Experiments for the Social Sciences
	Annual Conference of the European Association of Labour Economists, Annual Conference of the Royal Economic Society, Annual Conference of the Verein für Socialpolitik, Annual Congress of the European Economic Association, Spring Meeting of Young Economists

Work Discussed in Popular Press

BBC Radio 5, BBC Radio Wales, Bloomberg Businessweek, CBC, China Daily, Daily Express, Daily Mail, Daily Mirror, Daily Telegraph, Deutsche Welle, Frankfurter Allgemeine Zeitung, The Guardian, Handelsblatt, Mail on Sunday, Metro, Neue Zürcher Zeitung, Science Update (AAAS), Der Standard, de Volkskrant, Die Welt, Westdeutscher Rundfunk (WDR) Radio, Wirtschaftswoche, Die Zeit