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Manor Road
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CURRENT AFFILIATIONS

University of Oxford, Economics Department

Professor of International Economics

Oct 2010 – Present

Reader in Economics

Oct 2007 – Oct 2010

University of Oxford, Christ Church

Fellow and Tutor in Economics

Oct 2007 – Present

Centre for Economic Policy Research, London

Research Affiliate, International Trade Program

2003 – Present

Research Affiliate, Institutions and Economic Performance Program

2005 – 2006

CESifo, Munich

Research Network Fellow

2010 – Present

International Growth Centre, London

Member, International Trade Program

2008 – Present

Leverhulme Centre for Research on Globalisation and Economic Policy

University of Nottingham, External Research Fellow

2003 – Present

Oxford Bulletin of Economics and Statistics, Co-Editor

Oct 2007 – Present

Oxford Economic Papers, Member of the Editorial Board

Oct 2007 – Present

WORK EXPERIENCE

The World Bank, Washington DC

Senior Economist, Development Economics Research Group

2004 – 2007

Economist, Development Economics Research Group

2001 – 2004

Country Economist for Azerbaijan, Europe and Central Asia Region

2000 – 2001

Young Professional, Development Economics Research Group

1999 – 2000

European Bank (EBRD), London

Research Assistant, Chief Economist Office

May – Aug 1997

World Resources Institute, Washington DC

Research Assistant, Environmental Economics Unit

Summer 1996

Foreign Investment Promotion Agency (PAIZ), Warsaw

Summer Intern, Research Department

Summer 1995

Radio Free Europe / Radio Liberty, Munich

Summer Intern

Summer 1992

EDUCATION

Yale University, Ph.D. in Economics

Dec 1999

Fields: International trade, Development economics

University of Rochester, B.A. in Economics

May 1994

Summa cum Laude, GPA 3.97/4.00

MAIN PUBLICATIONS

- “Roll out the Red Carpet and They Will Come: Investment Promotion and FDI Inflows” with T. Harding, **Economic Journal**, forthcoming
- “FDI and Export Upgrading” with T. Harding **Review of Economics and Statistics**, forthcoming
- “Does Services Liberalization Benefit Manufacturing Firms? Evidence from the Czech Republic” with J. Arnold and A. Mattoo, **Journal of International Economics**, forthcoming
Featured in the *Economic Report of the President 2007*
- “Does It Matter Where You Come From? Vertical Spillovers from Foreign Direct Investment and the Origin of Investors” with M. Spatareanu **Journal of Development Economics**, 96(1), 2011
- “Migrant Networks and Foreign Direct Investment” with C. Ozden, M. Spatareanu and C. Neagu, **Journal of Development Economics**, 94(2), 2011
- “Multi-product Exporters: Product Churning, Uncertainty and Export Discoveries” with L. Iacovone, **Economic Journal** (refereed conference volume), 120, 2010
- “Tough Love: Do Czech Suppliers Learn from Their Relationships with Multinationals?” with M. Spatareanu, **Scandinavian Journal of Economics**, 111(4), 2009
- “Gifted Kids or Pushy Parents? Foreign Direct Investment and Plant Productivity in Indonesia” with J. Arnold, **Journal of International Economics**, 79(1), 2009
- “Differentiated Products and Evasion of Import Tariffs” with G. Narciso, **Journal of International Economics**, 76(2), 2008
- “Trade Costs and Location of Foreign Firms in China” with M. Amiti, **Journal of Development Economics**, 85(1-2), 2008
- “To Share or Not to Share: Does Local Participation Matter for Spillovers from FDI?” with M. Spatareanu, **Journal of Development Economics**, 85(1-2), 2008
- “Does Foreign Direct Investment Increase the Productivity of Domestic Firms? In Search of Spillovers through Backward Linkages,” **American Economic Review**, 94(3), 2004
Reprinted in *Multinational Enterprises and Host Economies*, K. Meyer, ed., Edward Elgar, 2008
Reprinted in *Globalization and Productivity*, D. Greenaway, H. Gorg and R. Kneller, eds., Edward Elgar, 2008
- “The Composition of Foreign Direct Investment and Protection of Intellectual Property Rights in Transition Economies,” **European Economic Review**, 48(1), 2004
Reprinted in *Intellectual Property and Development: Lessons from Recent Economic Research*, C. Fink and K. Maskus, eds., Oxford University Press, 2005

**OTHER
PUBLICATIONS**

- “Technological Asymmetry among Foreign Investors and Mode of Entry” with K. Saggi, **Economic Inquiry**, 48(2), 2010
- “Liquidity Constraints and Linkages with Multinationals” with M. Spatareanu, **World Bank Economic Review**, 23(2), 2009
- “Corruption and Cross-border Investment in Emerging Markets: Firm-Level Evidence” with S-J Wei, **Journal of International Money and Finance**, 28(4), 2009
- Featured in “Investors See Corruption as a Barrier” by Alan Beattie, *Financial Times*, October 17, 2000
- “Can Survey Evidence Shed Light on Spillovers from Foreign Direct Investment?” **World Bank Research Observer**, 23(2), 2008
- “Openness and Industrial Response in a Wal-Mart World: A Case Study of Mexican Soaps, Detergents and Surfactant Producers” with W. Keller and J. Tybout, **The World Economy**, 31(12), 2008
- Featured in the *Economic Report of the President 2007*
- “The Global Distribution of Trademarks: Some Stylized Facts” with E. Baroncelli and C. Fink, **The World Economy**, 28(6), 2005
- “Do Foreign Investors Care about Labor Market Regulations?” with M. Spatareanu, **Weltwirtschaftliches Archiv**, 141(3), 2005
- Featured in an article in *Jornal do Comercio of Recife (Brazil)* on Jan 23, 2005
- “Income-Related Biases in International Trade: What Do Trademark Registration Data Tell Us?” with C. Fink and M. Spatareanu, **Weltwirtschaftliches Archiv**, 141(1), 2005
- “Policies Facilitating Firm Adjustment to Globalization” with B. Hoekman, **Oxford Review of Economic Policy**, 20(3), 2004
- “Pollution, Corruption and the Location of Foreign Direct Investment: Dirty Secret or Popular Myth?” with Shang-Jin Wei, **Contributions to Economic Analysis & Policy**, 3(2), 2004
- Reprinted in *The Economics of Pollution Havens*, D. Fullerton, ed., Edward Elgar, 2006
- Reprinted in *Multinational Enterprises and Host Economies*, K. Meyer, ed., Edward Elgar, 2008
- “Engineers on the Production Floor? Evidence of Co-location of Patenting and Production at the Subnational Level” with C. McDaniel, **The World Economy**, 24(6), 2001
- “Does Relative Location Matter for Bilateral Trade Flows? An Extension of the Gravity Model,” **Journal of Economic Integration**, 16(3), 2001
- “Integration into Global Production and Distribution Networks through FDI: The Case of Poland” with B. Kaminski, **Post-Communist Economies**, 13(3), 2001

**EDITED
VOLUMES AND
CHAPTERS**

“New Kids on the Block: Adjustment of Indigenous Producers to FDI Inflows” in *Trade Adjustment Costs in Developing Countries: Impacts, Determinants and Policy Responses*, G. Porto and B. Hoekman, eds., World Bank and CEPR, 2009

Global Integration and Technology Transfer, volume edited jointly with B. Hoekman, Palgrave Macmillan, World Bank and CEPR, 2006

The 4th best-selling World Bank book in the category of academic publications in 2006

“Trade Protection and Industry Wage Structure in Poland” with C. Goh in *Globalization and Poverty*, A. Harrison, ed., Univ. of Chicago Press, 2007

“Technological Leadership and Foreign Investors' Choice of Entry Mode” in *Global Integration and Technology Transfer*, B. Hoekman and B. Javorcik, eds., Palgrave Macmillan, World Bank and CEPR, 2006

“Disentangling FDI Spillover Effects: What Do Firm Perceptions Tell Us?” with M. Spatareanu in *Does Foreign Direct Investment Promote Development?* T. Moran, E. Graham and M. Blomstrom, eds., Institute for International Economics, 2005

“Trademarks, Geographical Indications and Developing Countries” with C. Fink in *Development, Trade and the WTO: A Handbook*, B. Hoekman, A. Mattoo and P. English, eds., World Bank, 2002

**BOOK
REVIEWS**

Book Review of *Globalization at Risk: Challenges to Finance and Trade* by G. Hufbauer and K. Suominen, **Journal of Economic Literature**, forthcoming

Book Review of *Contracts in Trade and Transition: The Resurgence of Barter* by D. Marin and M. Schnitzer, **Review of International Economics**, 12(2), 2004

**WORKING
PAPERS**

Multi-Product Firms at Home and Away: Cost- versus Quality-based Competence” with C. Eckel, L. Iacovone and P. Neary, CEPR Discussion Paper No. 8186, 2011

“Supplier Responses to Wal-Mart’s Invasion of Mexico” with L. Iacovone, W. Keller and J. Tybout, NBER Working Paper No. 17204, 2011

“Services Reform and Manufacturing Performance: Evidence from India” with J. Arnold, M. Lipscomb and A. Mattoo, CEPR Discussion Paper No. 8011, 2010

“Do the Biggest Aisles Serve a Brighter Future? Global Retail Chains and Their Implications for Romania” with Y. Li, World Bank Working Paper No. 4650, 2008

“Getting Ready: Preparation for Exporting” with L. Iacovone, mimeo

HONORS	Awarded 5 World Bank Research Support Grants	2001– 2007
	Yale Dissertation Fellowship	1998
	Ryoichi Sasakawa Young Leaders Fellowship	1997 – 1998
	Ford Foundation Grant	1996
	Isaac Sherman Post-Graduate Fellowship	1995
	William Morse Hastings Prize for Essay in Economics	1994
	Phi Beta Kappa	1993 – 1994
	Winner of the National Olympiad in English Literature, Politics and History (competition for secondary school students in Poland)	1990

PRESENTATIONS 2010: NBER Summer Institute, European Research Workshop on International Trade, Yale University, University of Michigan, University of Birmingham, Imperial College Business School, University of East Anglia, World Bank, Royal Economic Society Annual Conference, European Economic Association Congress, Comparative Analysis of Enterprise Data Conference at Imperial College London (keynote speaker), University of Warwick Trade Costs and Economic Integration Conference, Workshop on Trade, Technology and Heterogeneous Firms at Uppsala University, CEDI Conference on Development and Institutions at Brunel University

2009: American Economic Association Annual Meetings, NBER Productivity Group Winter Meetings, Royal Economic Society Annual Conference, SNB-CEPR Conference on Product Heterogeneity, Empirical Investigations in Trade and Growth Conference, Nottingham Conference on Product Transactions in International Trade, Workshop on FDI and Outsourcing at the Kiel Institute, Stockholm University, Trinity College Dublin, University of Melbourne, Australian National University, La Trobe University, Bilkent University, Norwegian School of Economics and Business Administration

2008: NBER Summer Institute, European Research Workshop on International Trade, CEPR Conference on Outsourcing and Migration, Empirical Investigations in Trade and Investment, Emerging Markets Group Conference, Annual Bank Conference on Development Economics, CARIS Annual Conference, Harvard Business School, George Washington University, Katholieke Universiteit Leuven

2007: American Economic Association Annual Meetings, European Research Workshop on International Trade, Conference on Knowledge Flows (keynote speaker), London School of Economics, University of Sussex, University of Nottingham, University of Oxford, Tilburg University

2006: NBER Summer Institute, NBER Universities Research Conference, European Research Workshop on International Trade, CEPR Conference on Industrialization and Development, European Trade Study Group Conference, Empirical Investigations in International Economics conference, London School of Economics, Darden School of Business at the University of Virginia, Goethe University in Frankfurt, Paris I, Tuck School of Business at Dartmouth, University of Michigan, George Washington University

TEACHING EXPERIENCE

University of Oxford

M.Sc. in Financial Economics, joint program of the Department of Economics and the Saïd Business School

M.Phil. International Trade course

Oxford University Business Economics Programme

Yale University (as a teaching assistant)

Department of Economics courses: International trade, International finance, Introduction to macroeconomics

Guest lectures in MBA courses

Graduate School of Business, University of Chicago

School of Management, Yale University

REFEREE

American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, International Economic Review, Review of Economics and Statistics, Economic Journal, European Economic Review, Journal of International Economics, Journal of Industrial Economics, Journal of Public Economics, Journal of Development Economics, Canadian Journal of Economics, Journal of International Business Studies, World Bank Economic Review, Regional Science and Urban Economics, Journal of Economics & Management Strategy, Economics of Transition, Journal of Applied Economics, World Development, World Economy, Review of Industrial Organization, Journal of Economic Integration, Economic Inquiry, Journal of International Money and Finance, Economic Development and Cultural Change, Weltwirtschaftliches Archiv, Review of Development Economics, Economic Systems, Economics of Governance, Journal of Comparative Economics, Cahiers d'Economie et Sociologie Rurales, Global Finance Journal

National Science Foundation, Economic and Social Research Council

LANGUAGES

Polish (native)

English (excellent)

Spanish (very good)

German (working knowledge)

Russian (working knowledge)

French (basic)